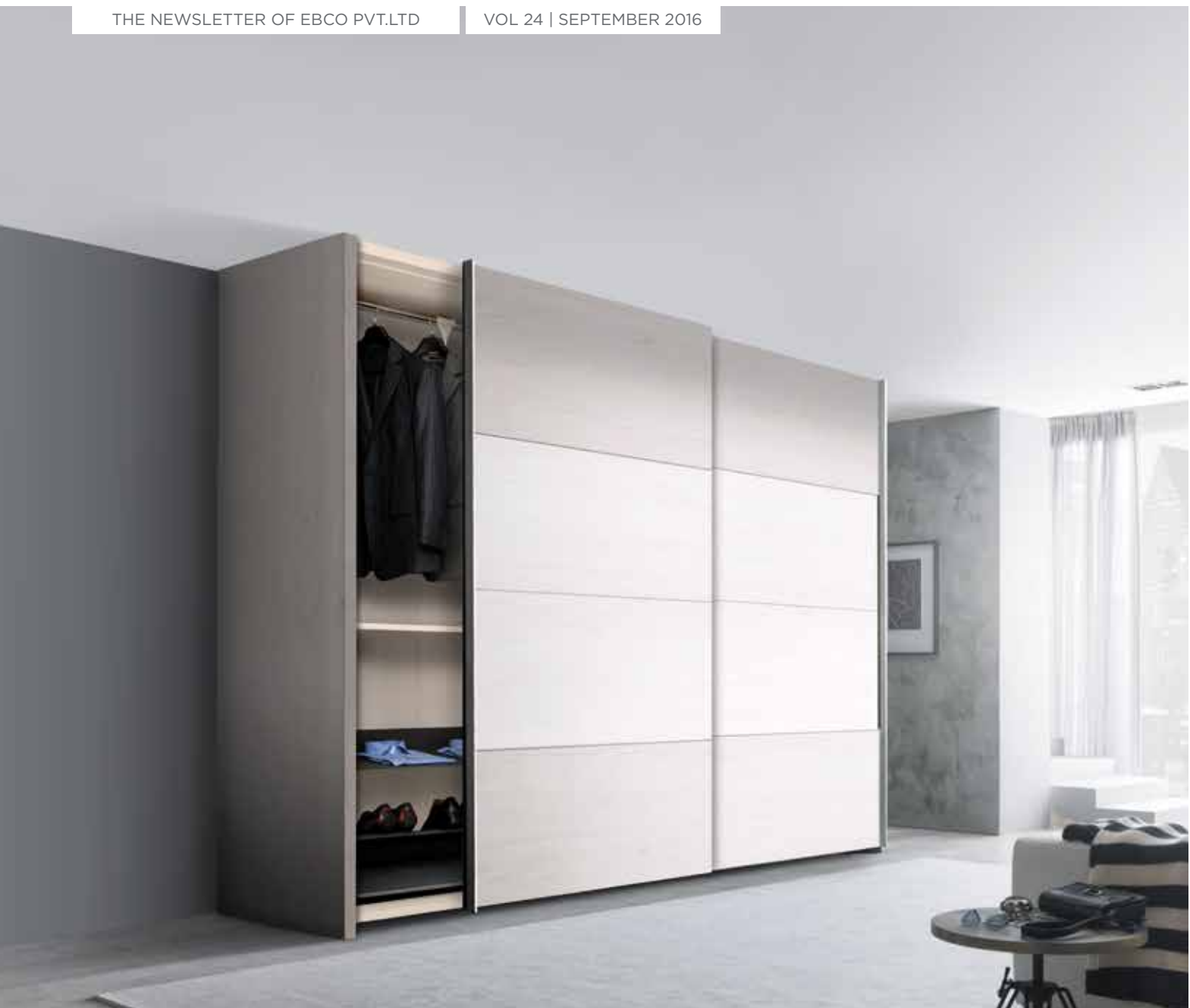


e-MAIL



THE NEWSLETTER OF EBCO PVT.LTD

VOL 24 | SEPTEMBER 2016



INSIDE THIS ISSUE



Hi Slide Inline
Euro 60



Smart Lift Pro1



Combination Lock



Luminor



Oeko Complet

STAND UP FOR YOUR HEALTH

Smart Lift: Height adjustable table legs that give you the flexibility to work sitting down or standing up, improving productivity & boosting your health.



FROM THE DESK OF THE M.D.



Over the years, we have always forged ahead on the basis of sound principles. We always look to learn, improve and grow, continuously introduce new products, increase capacities, and deal fairly with all our partners. These principles have helped us reach where we are today and will continue to serve us well for years to come.

We have seen record sales for the first four months of FYE2016-17. We have recently introduced many new products in the Bedroom and Home, and the Windows segments in order to augment each range. Our Office and Kitchen segments continue to perform well and are also being strengthened. We have developed new infrastructure, expanded Plant 2, added warehousing facilities and are in the process of developing a new National Display Center, connected to our head office, which will allow customers to experience products like never before. We continue to open new exclusive display centers around the country every month.

With a growing economy, increasing purchasing power and a large proportion of India's population that will form a vibrant middle class, we are very optimistic about the future. As a 54 year old Indian manufacturing company, we strive to serve our customers by making great products that simplify lives, our people by building a world class organization around which futures are built, and our nation by serving our communities and Making in India. Thank you for your faith in us.

A handwritten signature in blue ink, reading "Geoffrey Nagpal".

GEOFFREY NAGPAL
MANAGING DIRECTOR



TECHNICALLY SPEAKING

This year we at Ebco decided to take a very progressive step forward. We are in the process of getting 'Green Certification' for our Vasai plant. This involves the integration of ISO: 9001 certification for Quality Management, ISO: 14001 certification for Environmental Management and OHSAS: 18001 certification for Organisational health & Safety.

We also undertook a major expansion in Unit 2 at Palghar, which first started production 26 years ago. A complete new plant was constructed with State of the art design and layout, material handling equipment and optimal in-process flow, that will help cut production lead time and increase productivity.

Many new products have been developed and added to our range during the year, including heavy duty friction stays. We are about to launch, the much awaited Heavy Duty Bed Lifts and Slim Electric Boxes to name a few more. In the not too distant future we will be developing and manufacturing all new premium LCD monitor arms and indigenous 35 kg ball bearing slides.

Many of our existing products have been given enhanced features for example Table Lift 200 is now, also available with an optional progressive damper. Our Pro-Lift Sofa Bed Fitting will also be available with an optional guided pull-out system.

As you can see this is a multi-pronged approach of continuously launching new products, improving features and quality of existing products, investing in new machinery and facilities, and at the same time giving due attention to the environment and the organisational health and safety of our employees.

ASHLEY NAGPAL
DIRECTOR, TECHNICAL DEPARTMENT

PRO LIFT BED FITTING HEAVY DUTY

- Ideal for storage under bed. Special heavy duty gas spring available in two loads.
- 30° opening angle allows easy access. Easy to lift (with the weight of top board) with minimum force.
- Easy access as the gas lift keeps the bed up. Easy to fit. Long brackets provided to better support the bed platform.



PRO LIFT SOFA BED FITTING WITH GUIDE

- Ideally designed for flexible and smooth movement.
- Durable & easy to fit which converts sofa into bed.
- No sliding frame required.

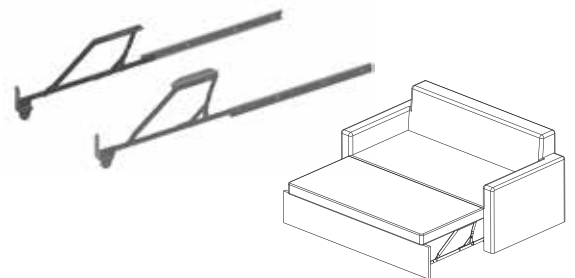


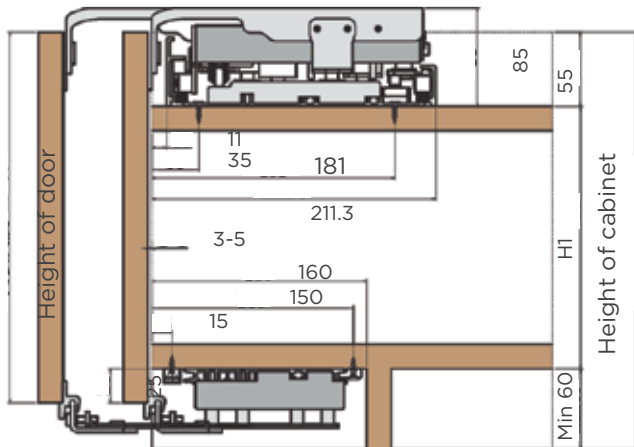
TABLE LIFT 200 WITH DAMPER

- Ideal for multiple use such as low coffee table, television, dinner, office work and various others. Inner space utilization for maximum storage.
- Approx. recommended size: 4 ft x 2 ft. Lifts the table top up by 200mm.
- Special counter balance springs provided.
- Unique built in damper which closes the table top gently and progressively without banging.

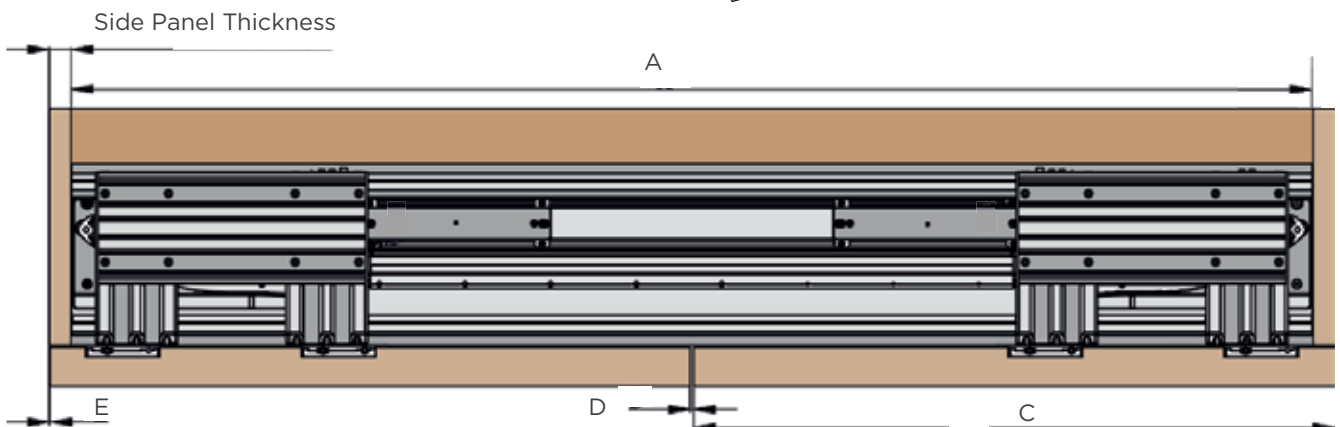
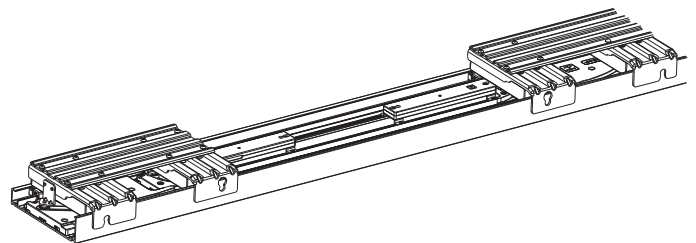


HI SLIDE INLINE EURO 60

- For Wardrobes with extra-large shutters along with effortless opening and sliding.
- Doors In - Line after closing.
- Max Wardrobe Width – 3 meters (2 doors)
- Max Door Thickness – 45mm.
- Max Weight Per Door : 60 Kgs



Thickness of door 18-45mm(Handle included)



A= inner width of cabinet
E = gap between side panel & door

D= gap between two doors (3-5mm)
C = width of door =

$$\frac{(A+2T-2E-D)}{2}$$

PULL OUT MIRROR

Designed for wardrobes with folding/sliding doors, 180° opening shutters, walk in wardrobes, etc. Uses minimum space of the cabinet and eliminates the need of a separate dressing table. Can be pulled out and rotated by 90°. Minimum width required for rotation is 230mm. Full height of the mirror ensures better view. Available in two heights 900mm & 1200mm.





FROM MARKETING TO SALES

Festive season's greetings!

This is the season to move in to a new home or to renovate the existing. It's about furnishing, lighting and more. When it comes to furniture, the most important and functional part to be selected with enough attention is the hardware used in it. This is more crucial than the cosmetic looks of the furniture. Are you giving this enough attention? Or just leaving it to the expertise of your carpenter? Or just going by an 'imported' tag?

What you need to ask is, will it benefit you in terms of functionality, convenience of use, is it saving space? Does it organise things better? Is it technologically advanced? Does it make the furniture play multiple roles? In short, will it simplify your life?

We focus on offering smart solutions which add value and make your life easier whether at home or at work. Today we can arguably say that Ebco is the only brand which offers such a wide range of furniture hardware solutions in depth and breadth.

This year we have already opened 3 National Display Centres (NDCs) - Lucknow, Indore and Ahmedabad - and City Display Centre (CDC) in Mumbai. Upcoming NDCs are going to be in Pune, Nagpur and Mumbai (at Ebco corporate office).

In this newsletter there are several interesting new products added, the ones to watch out for are HiSlide Inline Euro 60 which is a game changer and Luminor - an amazing light diffuser, which is a designer's delight for its versatility in applications.

RAJESH NAIR
DIRECTOR, SALES & MARKETING

COMBINATION LOCK

- Four digit combination lock for keyless operation with built in handle.
- Ideal to use for Corporate Offices, Home, Retail Showrooms, Lockers, Display units etc.
- Get instant keyless access by replacing any standard furniture lock.
- The combination can be reset to any four digit number, providing up to 10,000 possible combinations.
- Resolve forgotten secret code easily and rapidly with secret code retriever key.
- Two levels of code setting: Combi-Public & Combi-Personal.

**4 DIGIT
COMBINATION LOCK -
STEEL CUPBOARD**



**4 DIGIT
COMBINATION
LOCK - WARDROBE**



**4 DIGIT COMBINATION LOCK - ZINC - SINGLE
GLASS DOOR**



**4 DIGIT COMBINATION LOCK - ZINC DOUBLE
GLASS DOOR**



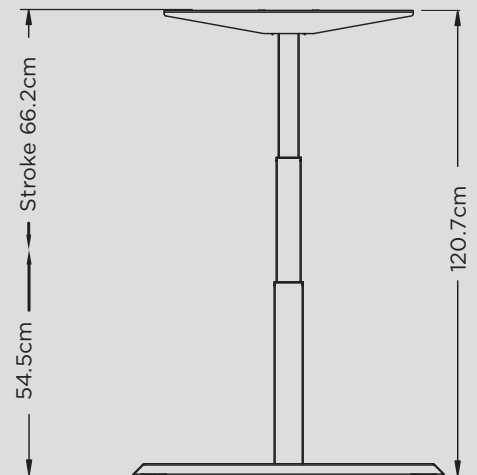
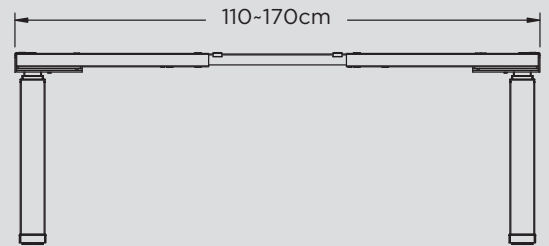
4 DIGIT COMBINATION LOCK - ZINC WOOD



SMART LIFT PRO1

STAND UP FOR YOUR HEALTH

Smart Lift: Height adjustable table legs that give you the flexibility to work sitting down or standing up, improving productivity & boosting your health.



- Height (in cm) Display
- Height adjustability feature
- Four Height Memory Settings.
- Obstruction Sensors and Control
- Slide in / Slide out feature.

COMPUTER MONITOR ARM

- Easy to fit
- Integrated Cable Management.
- Height Adjustability: 0 - 350mm
- Ideal for 15" - 27". Load Capacity: 3-8kgs
- Compatible for VESA Standard: 75 x 75/ 100 x 100.



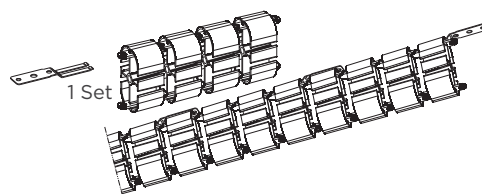
ELECTRIC BOX SLIM

- Sleek and elegant design which gives easy access to switches.
- Easy installation.
- Built in soft close mechanism.
- Available in 4 different lengths



HORIZONTAL VERTEBRAE

- Ideal for concealing electricals and data cables separately at a work station in an organized way.
- Enhances the look of your furniture.
- Manufactured out of durable plastic.
- Each set consists of 4 connectors and 1 clip.
- Finish: White, Grey and Black.



LCD / LED TV BRACKET - ECO

- Easy to fit.
- Universal compatibility.
- Load Capacity : 50 kgs



WORLD OF KITCHEN



KITCHEN TOWER

Kitchen Tower provides a clearer overview and uses space more efficiently than conventional drawers. Centrally located and makes best use of the space under your electrical appliances or beside your waste disposal system. Magnetic dividers for organizing space as per your convenience. Well-designed inserts for storing knives, wooden spoons and similar utensils. The transparent-lidded, four-section spice dispenser is always within easy reach. The additional holder for chopping boards is clipped on at the side.



ENORMOUS UTILITY



OEKO COMPLET

Oeko Complet is designed with fully integrated Soft Opening and Closing system. It includes a robust sliding system which is Dirt Resistant and Noise Free. It can be retrofitted easily and for maximum stability it has tall front bracket with 3D adjustment. Separate compartments for both wet and dry waste segregation. Solves the problems associated with Sinks and Space Management. The Stable Divider Panel not only holds the bin in position but also an additional bin can be clipped onto it. Acknowledged by If Design Award, 2016.



LINEA BOX

Salice LineaBox, a perfect combination of elegance, flexibility and personalization. LineaBox is the innovative metal drawer system of the future, characterized by clean and simple lines and streamlined aesthetics. It's elegant finish and style helps Lineabox to embellish furniture. Lineabox is extremely thin with thickness of 9mm which makes it one of the thinnest drawer system. Totally uncluttered with holes or assembly components. The connectors helps in easy and hassle free assembly without any special working on the front or bottom panel. Unique and unparalleled drawer which can be 3 sided in metal or also 2 sided. Ensures silent and fluid movement with the help of Salice Futura Slides.

Available in 2 different heights and back dimensions can be personalised according to the width of the cabinet. Suitable for all type of applications including kitchens, living rooms, bathrooms and office furniture.



SALICE AIR

- Salice Air is an innovative and revolutionary hinge which is compact and sophisticatedly designed to deliver high functionality.

- The hinge is fully adjustable in three directions and incorporates an integrated soft close mechanism for decelerated closing or the Push self-opening system for handle-less doors.

- With a thickness of only 10mm, Air is practically invisible and can be easily concealed in the cabinet and door.

- Suitable for multiple applications such as kitchens, bathrooms, living rooms, bedroom furniture or display cabinets.

- Air is the new fusion of technology and aesthetics and marks a new era in the development of shutter opening system.



PRO MOTION SLIM

- Unique and unparalleled drawer with 2 sided metal.
- Internal drawer organisers allows you to utilize the drawer as per your convenience.
- Sophisticated soft close mechanism which closes drawers without banging.
- Available in the two different finish and height.
- Suitable for all type of applications including kitchens, living rooms, bathrooms and office furniture.



PRO-MOTION DRAWER SYSTEM - 'N SERIES' (ANTHRACITE)

Pro Motion N Series 80/176/185 and its accessories now available in Anthracite finish in sizes of 400, 450, 500 and 550mm.

Available Heights: 80mm, 176mm and 185mm. Facia Panel System for internal drawers. Sleek Straight Line Design & Sturdy. Load

Capacity: 65kgs for 500mm and 550 mm and 30 kgs for 400 and 450mm. Options for Glass and side panel with full kit. Options of Drawer Partition System.



UTILITY BIN - CLIP ON 5

- Designed for ultra-modern kitchen.
- Compact design capacity: 5 litres
- The container can be attached / clipped on 18mm shutter to the front of any drawer or cabinet or simply placed on the worktop.
- Can be used to carry waste to the large bin or as container for organic waste.



PULLOUT WASTE BIN 42L

Designed for the ultra-modern kitchen. Compact dimension (suitable for base min. 400mm). High capacity - 42Ltr. (21 Ltr + 21 Ltr). Quick installation. Full extension of slide for easy access to the bucket. Lid designed for share area to rest sponge and gloves for cleaning.



KITCHEN HALF PANTRY UNIT / PULL OUT

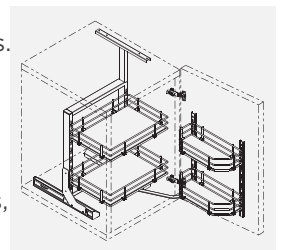
Ideal for pantry storage in base cabinets. Frame height is adjustable from 495mm to 650mm. Baskets made up of SS304 available in two options - Phenolic base or Wire base. For 450mm and 600mm width cabinets.

2 shelves on cabinet & 2 shelves on shutter.

Load Capacity:

Cabinet Baskets : 7 kgs,

Shutter Baskets : 4 kgs



RIGHT ANGLE MODULAR BASKET

- Options of ready-to-use or modular baskets.
- Extremely flexible for making a combination of own choice.
- Superior Quality: SS304 Guarantee and life time warranty.
- Electropolished stainless steel for lasting finish with no external plating.



Cup insert



Thali insert



Saucer insert



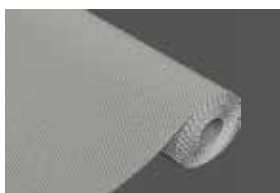
Plate insert



ANTI SKID MAT



Ideal for kitchen drawers, cabinet / wardrobe shelves, working table, etc. Dotted and lined upper surface for better hold and superior anti-skid coating at the bottom. For use in kitchen drawers & shelves - protects furniture from water dripping and the anti-skid feature keeps the cutlery and utensils in place. For use in wardrobe and shelves - protects clothes from wood coating stain. Easy to clean and reuse. Available in various finish.



Anti Skid Mat 3 - Grey (Cross)



Anti Skid Mat 2 - Anthracite (Dotted)



Anti Skid Mat 2 - Clear (Dotted)

ALUMINIUM HANDLES

Aluminium Handle - C2



Aluminium Handle - SR



Aluminium Handle - C3



Variety of designs to select from | Ergonomically designed for good grip | Available in different lengths as per system - 32 | Various finishes.

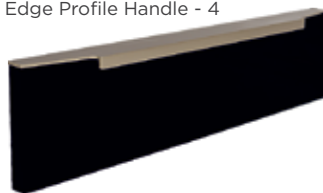
EDGE PROFILE HANDLE

Ergonomically designed for good grip | Ultra modern looks and finish.

Edge Profile Handle - 3



Edge Profile Handle - 4



Edge Profile Handle - 5



SKIRTING + CORNER JOINT (GLOSSY CHROME / ANTAHRACITE FINISH):

New Glossy Chrome finish added to skirting range. PVC covered skirting with broad plastic seal which protects from dust and water. Available in height of 100mm & 150mm with its corresponding accessories - Corner Joint 90° and Straight Joint.



AL. PROFILES FOR WARDROBE SLIDING PARTITION - 25 & 19MM

Aesthetically designed to enhance the beauty of bedrooms. Horizontal partition to construct wardrobe sliding door. Recommended to use with Aluminium profile edge for wardrobe sliding. The horizontal profile enables addition of glass shutter, mirror in wardrobe shutter or to put the contrast finishes.



FRICTION STAY - HI LOAD (SS304)

- Made of AISI 304 stainless steel.
- Pressure adjustable brake for stopping.
- Can be used in wood, aluminium or plastic windows and also used for side hung horizontal axis opening ventilators, as well as top hung vertical axis opening windows.
- Self-cleaning design.
- Finish: Raw Stainless Steel.



SLIDING WINDOW LATCH - EASY

- Economically designed out of Aluminium.
- Ideal for 19 mm (3/4") section.
- Available as pair for left and right hand sliding windows.
- Engages automatically with spring loaded catch.



DOOR CLOSER 101B/ 201 B



Door width up to 800mm. Latching and Closing speed adjust valve. Right hand and left hand opening door. Door width 600 - 800mm. Door weight 60 kgs. Door opening angle of 180° Max.

ALUMINIUM SHUTTER GRILL SLIM



Ideal to be used where ventilation is required like kitchen shutters (cabinets and drawers) especially for gas cylinders, wardrobes, etc. Easy to Fit. Available in height of 62mm & length of 150, 225, 300 & 450mm.

BUMPER BS-29



Non-Staining and Non-Marring. Easy 'Peel Off' Application. Superior Abrasion Resistance. Superb Resistance to Skidding and High Coefficient of Friction. Crack-Resistance & Resilient. Vibration and Shock Dampening. UL Recognized Component

AUTO CLOSING PATCH



- 92° Hold open.
- Suitable for 8-12 mm thick glass doors.
- Max Door Weight - 100 Kgs.
- Max Door Width - 1000mm.
- Closing range (85°-25°).
- Latching range (25°-0°).

VENTILATION GRILL DIA 40MM



Ideal to be used where ventilation is required like in cabinets and drawers, especially for gas cylinders, wardrobes etc. Made out of Durable Plastic. Easy to Fit.

COMPUTER KEYBOARD SLIDE WITH FULL EXTENSION



Removable drawer with depressible latch. Adjustable height on Mounting Brackets. Direct front installation. Pressure Latch prevents play. Slides can be fitted top hung or bottom hung.

DOOR STOPPER



Made of SS304. Ideal for Glass Doors. Built in soft rubber bumper. Stops doors from banging and damaging the walls.

VENTILATION GRILL - RECTANGULAR



Ideal to be used where ventilation is required like in cabinets and drawers, especially for gas cylinders, wardrobes etc. Made out of Durable plastic. Easy to Fit.

CABINET BUMPER DIA 5MM



Vibration and Shock Dampening. Eliminates Banging of Shutters and Drawers. Superior Abrasion Resistance. Easy to fit.

LUMINOR - VERSATILE DIFFUSER OF LIGHT

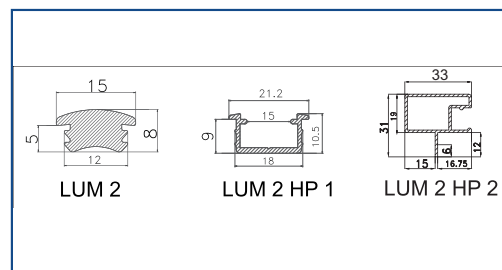
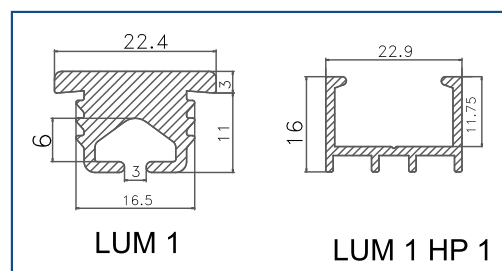


Ebco introduces a path-breaking solution Luminor – A Light diffusing material which is apt for any interior designer or architects for creating beautiful custom lighting.

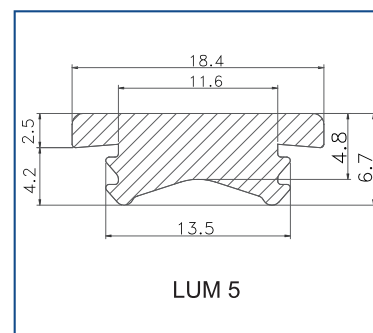
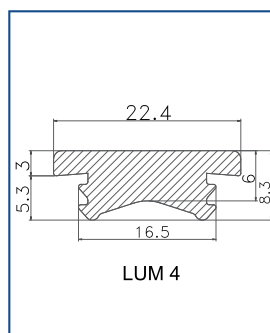
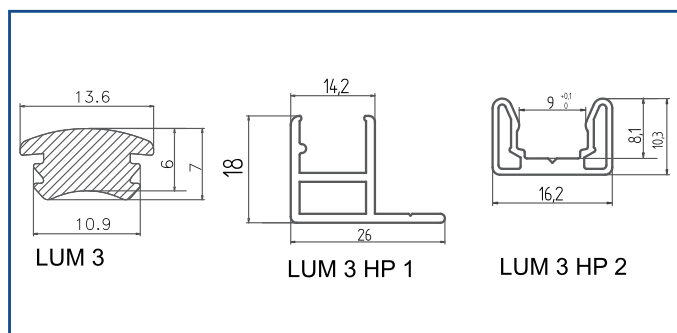
It has unique material which is highly flexible, that can be applied on three dimensional structures and diffuses the light homogeneously.



- Flexible design which transforms in any outline - Horizontal, Vertical, Diagonal or Geometric.
- Suitable for low and high power LED strips. High power LED strips can be used with heat sink aluminium profiles.
- Protection against dust, solid objects or moisture and makes profile cleaning much easier.
- Dot - free Uniform Lighting - Reduces or eliminates the appearance of LED dots.
- Minimum radii of >50mm can be achieved.
- Creates customized length luminaries.
- Seamless Illumination.



LUMINOR Technical Data Sheet	
Material:	PVC with special UV stabilizer
Light resistance (UV);	Material stabilized to resist UV rays
Special suggestion:	LED power max 18 Watt per meter (for use without heatsink)
Recommended nos of led/m	120/m
Fire resistance UL94:	Self-extinguishing material class V0 (UL94)
Temperature range:	C°: -20 C°; +65 C°
Interior use:	Yes
Exterior use:	Yes (Does not break / Doesn't become yellow)
Warranty:	5 years (under normal use)
Life cycle:	Over 25 years



NEW DISPLAY CENTRES

EXHIBITIONS & EVENTS

Index MMRDA Grounds, BKC, Mumbai



IndiaWood, BIEC, Bangalore



Mumbai (City Display Centre)



Indore (National Display Centre)



Ahmedabad (National Display Centre)

NDTV-DAA AWARDS



The NDTV Design & Architecture Awards 2015 was powered by Ebco. The award ceremony received a tremendous response and was attended in huge volume by the bigwigs of architectural and designing industry. The function was held at Taj Westen, Bengaluru on 15th January, 2016.

business today

MOST POWERFUL
WOMEN IN BUSINESS
AWARDS 2016

IN ASSOCIATION WITH



Simplifying lives.

Exhibiting at



13-16 Oct 2016, Mumbai

EBCO ANNUAL DAY

The Ebco Annual Thanksgiving Day



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CHANGE IS CONSTANT

Ebco believes in constant change and offering most promising technologically sound product after through testing procedures.

Below mentioned are some of the products which have been upgraded.

Slip on Hinge SS304

- New size introduced - HS2-SS from Plant 1

Cabinet Shelf Support 1 Lug

- Now available in Nickel Plated Finish.

Code: CSS 1 N

Pro Motion N Series 176 Glass / Aluminium

- New sizes available: 400mm, 450mm & 550mm in finishes of Silver Grey, White & Special Finish

Pro Motion N Series 80

- New size: 400mm in finishes of Silver Grey, White & Special Finish

Pro Motion N Series 185

- New size: 400mm now available in finishes of Silver Grey, White & Special Finish

Libell Accessories

- Libell Accessories like Magnetic Divider, Extra shelf to Extend, Libell

Organizer are now available in premium anthracite finish

Zinc Handle B Slim

- Available in new sizes of 96mm and 352 mm

SH1936 End Caps

- New End caps for SH 1936 in SL & Plastic Satin SS finish

Pozi Recess CSK Head Chipboard Screw

- 4 new sizes added - 3x20, 3.5x25, 40x16, 4x20

SecuTek Locks

- Multi Purpose Lock - Round / Straight, Square Lock 22mm, Pedestal now available with metal keys also

Steel Cabinet Lock cum Handle

- Now the lock and handle are available separately

Horizontal Display Shelving System

- Rod Hanger is now available in size of 100mm also

Cable Organizer

- Now available in size of Ø63 in finishes of Black, Ivory, Grey

Glass Shutter Profile

- GSP1 4-45 & GSP1 4-45 H is now available from plant 1 in finish of AS & BL

Al. Profile Edge

- EP1-1901 & EP1-2201 are now available in anodised black finish also

Al. Profile decorative

- Available in anodised black finish also

Handle Fitting Screws

- Now available in sizes of 22,26,32,38 mm length

Al. Profile Handle/Edge for Wardrobe Sliding

- Now available for 18mm shutters in finishes of AS, AB, SF

Titanium Silentia 110

- Now available in half overlay model also

Sleek Telescopic Drawer Slide I (35)

- Now available in sizes of 450mm, 500mm & 550mm now introducing in Frosty White finish

Formula Hinge

- Now available with CED coating

Side Pullout with mounting bracket

- Now available with universal mounting pattern bracket for telescopic slides.

Al. track for HS 50

- Now available in 3.66mtrs in set of top and bottom tracks.

SS Hinge Overlay/Half Overlay SS304:

- SS Hinge Overlay / Half Overlay SS304 now available with 4 hole mounting plate

Short Arm Hinge:

- Now Available with 4 hole mounting plate.

Phill Recess CSK & PAN Head Drill Screw:

- CSK Head & PAN Head Drill Screw now available in new size of 3.9 x 13mm.

Sink Front Tray (Single) / Hinge for Sink Front Tray:

- Sink Front Tray and hinges are available separately.

Tall Unit Add-on Hook:

- New add-on hook now available to put an extra basket at the top if cabinet space is underutilized.

Kitchen Pantry Unit:

- Now available for 600mm wide cabinets

KDMS Containers Set 500CC:

- The 500CC container set has been improved with a circular special air tight lid model.

Flat Screen Holder Single Arm – Edge Mount

- Flat Screen Holder Single Arm is available in edge mount model – suitable for up to 35mm table tops. No drilling of holes required – tool less installations.

Sliding Door Fitting 125

- Sliding Door Fittings has been upgraded with rounded roller and geometrically matching tracks. This gives smoother movement due to less friction and better guiding.

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